May 2016 22066, Great Falls, VA

Sold Summary

	May 2016	May 2015	% Change		
Sold Dollar Volume	\$21,698,400	\$37,233,064	-41.72%		
Avg Sold Price	\$1,033,257	\$1,283,899	-19.52%		
Median Sold Price	\$975,000	\$1,165,000	-16.31%		
Units Sold	21	29	-27.59%		
Avg Days on Market	51	59	-13.56%		
Avg List Price for Solds	\$1,063,724	\$1,328,200	-19.91%		
Avg SP to OLP Ratio	95.1%	95.5%	-0.46%		
Ratio of Avg SP to Avg OLP	94.7%	95.0%	-0.33%		
Attached Avg Sold Price	\$0	\$0	%		
Detached Avg Sold Price	\$1,033,257	\$1,283,899	-19.52%		
Attached Units Sold	0	0	%		
Detached Units Sold	21	29	-27.59%		

Notes:

• SP = Sold Price

OLP = Original List Price
LP = List Price (at time of sale)
Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	May 2016	May 2015	% Change	
Active Listings	232	216	7.41%	
New Listings	54	72	-25.00%	
New Under Contracts	6	7	-14.29%	
New Contingents	28	24	16.67%	
New Pendings	34	31	9.68%	
All Pendings	59	41	43.90%	

Financing (Sold)

3 (0000)		
Assumption	0	
Cash	3	
Conventional	14	
FHA	1	
Other	3	
Owner	0	
VA	1	

Days on Market (Sold)

0	2				
1 to 10					
11 to 20					
21 to 30	2				
31 to 60	4				
61 to 90					
91 to 120					
121 to 180	1				
181 to 360	2				
361 to 720	0				
721+	0				

Active Detail

Sold Detail

	Residential					Condo/Coop		Active Listings		
2 or 1	Less BR	3	BR	4 or M	lore BR	All	Residential		Condo/Coop	
Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached	
0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	
0	0	1	0	0	0	0	1	0	0	
0	0	1	0	2	0	0	2	0	0	
0	0	1	0	1	0	0	22	0	0	
0	0	1	0	5	0	0	29	0	0	
0	0	0	0	9	0	0	140	0	0	
0	0	0	0	0	0	0	31	0	0	
0	0	0	0	0	0	0	6	0	0	
0	0	4	0	17	0	0	231	0	0	
\$0	\$0	\$675,000	\$0	\$1,117,553	\$0	\$0				
\$650,000	\$0	\$0	\$0	\$1,306,538	\$0	\$0				
0.00%	0.00%	0.00%	0.00%	-14.46%	0.00%	0.00%				
1	0	0	0	28	0	0				
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