

January 2019

22066, Great Falls, VA

Sold Summary

	Jan 2019	Jan 2018	% Change		
Sold Dollar Volume	\$10,946,000	\$13,186,000	-16.99%		
Avg Sold Price	\$1,216,222	\$941,857	29.13%		
Median Sold Price	\$1,271,000	\$890,000	42.81%		
Units Sold	9	14	-35.71%		
Avg Days on Market	41	124	-66.94%		
Avg List Price for Solds	\$1,267,778	\$981,746	29.14%		
Avg SP to OLP Ratio	97.2%	91.2%	6.64%		
Ratio of Avg SP to Avg OLP	95.9%	97.3%	-1.41%		
Attached Avg Sold Price	\$0	\$0	%		
Detached Avg Sold Price	\$1,216,222	\$941,857	29.13%		
Attached Units Sold	0	0	%		
Detached Units Sold	9	14	-35.71%		

Notes:

- SP = Sold Price

- OLP = Original List Price
 LP = List Price (at time of sale)
 Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2019	Jan 2018	% Change	
Active Listings	107	87	22.99%	
New Listings	38	22	72.73%	
New Under Contracts	17	4	325.00%	
New Contingents	3	13	-76.92%	
New Pendings	20	17	17.65%	
All Pendings	37	22	68.18%	

Financing (Sold)

Assumption					
Cash	2				
Conventional	6				
FHA	0				
Other	1				
Owner	0				
VA	0				

Days on Market (Sold)

0	0		
1 to 10	6		
11 to 20	0		
21 to 30	0		
31 to 60	2		
61 to 90	2		
91 to 120	0		
121 to 180	0		
181 to 360	1		
361 to 720			
721+			

Sold Detail Active Detail

			Residential			Condo/Coop	Active Listings			
	2 or	Less BR	3	BR	4 or N	Nore BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	1	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	2	0	0	0	0	1	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	4	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	8	0	0
\$1M to \$2,499,999	0	0	0	0	6	0	0	69	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	21	0	0
\$5,000,000+	0	0	0	0	0	0	0	4	0	0
Total	0	0	3	0	6	0	0	107	0	0
Avg Sold Price	\$0	\$0	\$508,333	\$0	\$1,570,167	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$1,050,000	\$0	\$933,538	\$0	\$0			

68.20%

13

0.00%

0

0.00%

0



0.00%

0

0.00%

0

-51.59%

0.00%

0

Avg Sold % Change

Prev Year - # of Solds