

January 2019

22180, Vienna, VA

Sold Summary

	Jan 2019	Jan 2018	% Change	
Sold Dollar Volume	\$13,648,875	\$5,578,000	144.69%	
Avg Sold Price	\$758,271	\$619,778	22.35%	
Median Sold Price	\$687,500	\$610,000	12.70%	
Units Sold	18	9	100.00%	
Avg Days on Market	55	29	89.66%	
Avg List Price for Solds	\$763,466	\$627,656	21.64%	
Avg SP to OLP Ratio	97.9%	96.6%	1.25%	
Ratio of Avg SP to Avg OLP	97.5%	97.1%	0.40%	
Attached Avg Sold Price	\$473,333	\$437,000	8.31%	
Detached Avg Sold Price	\$815,258	\$711,167	14.64%	
Attached Units Sold	3	3	0.00%	
Detached Units Sold	15	6	150.00%	

Notes:

- SP = Sold Price

- OLP = Original List Price
 LP = List Price (at time of sale)
 Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2019	Jan 2018	% Change	
Active Listings	53	65	-18.46%	
New Listings	28	30	-6.67%	
New Under Contracts	20	3	566.67%	
New Contingents	10	11	-9.09%	
New Pendings	30	14	114.29%	
All Pendings	40	26	53.85%	

Financing (Sold)

Assumption	0
Cash	3
Conventional	13
FHA	1
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	0			
1 to 10				
11 to 20	4			
21 to 30	1			
31 to 60				
61 to 90				
91 to 120				
121 to 180	1			
181 to 360	1			
361 to 720	0			
721+				

Sold Detail Active Detail

	Residential					Condo/Coop Active Listings			gs	
	2 or Less BR		3 BR		4 or More BR		All	Residential Con-		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	1	1	0	0	1	0	0	1
\$600K to \$799,999	0	0	3	0	8	0	0	5	2	0
\$800K to \$999,999	0	0	0	0	1	0	0	1	2	3
\$1M to \$2,499,999	0	0	0	0	2	0	0	39	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	4	1	11	0	2	45	4	4
Avg Sold Price	\$0	\$0	\$643,750	\$510,000	\$877,625	\$0	\$455,000			
Prev Year - Avg Sold Price	\$0	\$0	\$565,000	\$765,000	\$740,400	\$0	\$273,000			
Avg Sold % Change	0.00%	0.00%	13.94%	-33.33%	18.53%	0.00%	66.67%			

5

0

2



0

Prev Year - # of Solds