## January 2019

22207, North Arlington, VA

## Sold Summary

|  | Jan 2019 | Jan 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 24,164,800$ | $\$ 19,991,380$ | $20.88 \%$ |
| Avg Sold Price | $\$ 1,050,643$ | $\$ 1,052,178$ | $-0.15 \%$ |
| Median Sold Price | $\$ 1,007,000$ | $\$ 905,000$ | $11.27 \%$ |
| Units Sold | 23 | 19 | $21.05 \%$ |
| Avg Days on Market | 39 | 57 | $-31.58 \%$ |
| Avg List Price for Solds | $\$ 1,082,556$ | $\$ 1,040,970$ | $3.99 \%$ |
| Avg SP to OLP Ratio | $96.6 \%$ | $96.8 \%$ | $-0.27 \%$ |
| Ratio of Avg SP to Avg OLP | $95.5 \%$ | $97.8 \%$ | $-2.32 \%$ |
| Attached Avg Sold Price | $\$ 327,875$ | $\$ 637,475$ | $-48.57 \%$ |
| Detached Avg Sold Price | $\$ 1,202,805$ | $\$ 1,162,765$ | $3.44 \%$ |
| Attached Units Sold | 4 | 4 | $0.00 \%$ |
| Detached Units Sold | 19 | 15 | $26.67 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jan 2019 | Jan 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 66 | 83 | $-20.48 \%$ |
| New Listings | 38 | 52 | $-26.92 \%$ |
| New Under Contracts | 20 | 11 | $81.82 \%$ |
| New Contingents | 7 | 20 | $-65.00 \%$ |
| New Pendings | 27 | 31 | $-12.90 \%$ |
| All Pendings | 44 | 42 | $4.76 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 3 |
| Conventional | 20 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 0 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :--- |
| 1 to 10 | 5 |
| 11 to 20 | 1 |
| 21 to 30 | 1 |
| 31 to 60 | 5 |
| 61 to 90 | 2 |
| 91 to 120 | 5 |
| 121 to 180 | 5 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail



