

2019

22207, North Arlington, VA

Sold Summary

| | 2019 | 2018 | % Change |
|----------------------------|---------------|---------------|----------|
| Sold Dollar Volume | \$545,235,892 | \$489,459,896 | 11.40% |
| Avg Sold Price | \$1,117,763 | \$1,059,437 | 5.51% |
| Median Sold Price | \$1,002,500 | \$930,450 | 7.74% |
| Units Sold | 484 | 462 | 4.76% |
| Avg Days on Market | 32 | 83 | -61.45% |
| Avg List Price for Solds | \$1,128,852 | \$1,073,887 | 5.12% |
| Avg SP to OLP Ratio | 98.7% | 97.6% | 1.14% |
| Ratio of Avg SP to Avg OLP | 97.8% | 97.1% | 0.72% |
| Attached Avg Sold Price | \$520,639 | \$548,147 | -5.02% |
| Detached Avg Sold Price | \$1,231,011 | \$1,174,715 | 4.79% |
| Attached Units Sold | 77 | 85 | -9.41% |
| Detached Units Sold | 407 | 377 | 7.96% |

Financing (Sold)

| | |
|--------------|-----|
| Assumption | 0 |
| Cash | 78 |
| Conventional | 367 |
| FHA | 0 |
| Other | 11 |
| Owner | 0 |
| VA | 17 |

Days on Market (Sold)

| | |
|------------|-----|
| 0 | 18 |
| 1 to 10 | 243 |
| 11 to 20 | 47 |
| 21 to 30 | 22 |
| 31 to 60 | 45 |
| 61 to 90 | 30 |
| 91 to 120 | 19 |
| 121 to 180 | 23 |
| 181 to 360 | 30 |
| 361 to 720 | 7 |
| 721+ | 0 |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 25 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
| \$400K to \$499,999 | 0 | 0 | 1 | 0 | 0 | 0 | 7 |
| \$500K to \$599,999 | 2 | 2 | 1 | 1 | 0 | 0 | 3 |
| \$600K to \$799,999 | 4 | 6 | 28 | 9 | 14 | 0 | 5 |
| \$800K to \$999,999 | 5 | 0 | 56 | 4 | 51 | 3 | 0 |
| \$1M to \$2,499,999 | 2 | 0 | 21 | 1 | 218 | 3 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 4 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 13 | 8 | 107 | 15 | 287 | 6 | 48 |
| Avg Sold Price | \$881,713 | \$671,250 | \$899,724 | \$778,678 | \$1,370,831 | \$1,159,639 | \$335,026 |
| Prev Year - Avg Sold Price | \$699,158 | \$539,731 | \$836,915 | \$837,083 | \$1,320,067 | \$938,038 | \$368,862 |
| Avg Sold % Change | 26.11% | 24.37% | 7.50% | -6.98% | 3.85% | 23.62% | -9.17% |
| Prev Year - # of Solds | 19 | 13 | 89 | 12 | 269 | 13 | 47 |