

2014

Poolesville, MD

## Sold Summary

|                            | 2014         | 2013         | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume         | \$40,418,764 | \$41,553,366 | -2.73%   |
| Avg Sold Price             | \$486,973    | \$437,404    | 11.33%   |
| Median Sold Price          | \$450,625    | \$399,900    | 12.68%   |
| Units Sold                 | 83           | 95           | -12.63%  |
| Avg Days on Market         | 99           | 99           | 0.00%    |
| Avg List Price for Solds   | \$500,372    | \$444,752    | 12.51%   |
| Avg SP to OLP Ratio        | 96.1%        | 96.3%        | -0.19%   |
| Ratio of Avg SP to Avg OLP | 94.3%        | 96.4%        | -2.16%   |
| Attached Avg Sold Price    | \$188,371    | \$185,931    | 1.31%    |
| Detached Avg Sold Price    | \$552,841    | \$488,335    | 13.21%   |
| Attached Units Sold        | 15           | 16           | -6.25%   |
| Detached Units Sold        | 68           | 79           | -13.92%  |

## Financing (Sold)

|              |    |
|--------------|----|
| Assumption   | 0  |
| Cash         | 7  |
| Conventional | 44 |
| FHA          | 14 |
| Other        | 5  |
| Owner        | 1  |
| VA           | 11 |

## Days on Market (Sold)

|            |    |
|------------|----|
| 0          | 5  |
| 1 to 10    | 3  |
| 11 to 20   | 6  |
| 21 to 30   | 2  |
| 31 to 60   | 19 |
| 61 to 90   | 18 |
| 91 to 120  | 6  |
| 121 to 180 | 13 |
| 181 to 360 | 9  |
| 361 to 720 | 2  |
| 721+       | 0  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Sold Detail

| Price Ranges               | Residential  |             |           |             |              |             | Condo/Coop |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|
|                            | 2 or Less BR |             | 3 BR      |             | 4 or More BR |             | All        |
|                            | Detached     | Attached/TH | Detached  | Attached/TH | Detached     | Attached/TH | Attached   |
| < \$50,000                 | 0            | 0           | 0         | 0           | 0            | 0           | 0          |
| \$50K to \$99,999          | 0            | 0           | 0         | 0           | 0            | 0           | 0          |
| \$100K to \$149,999        | 0            | 0           | 0         | 0           | 0            | 0           | 0          |
| \$150K to \$199,999        | 0            | 0           | 0         | 9           | 0            | 2           | 0          |
| \$200K to \$299,999        | 0            | 0           | 5         | 4           | 1            | 0           | 0          |
| \$300K to \$399,999        | 0            | 0           | 10        | 0           | 4            | 0           | 0          |
| \$400K to \$499,999        | 0            | 0           | 1         | 0           | 8            | 0           | 0          |
| \$500K to \$599,999        | 0            | 0           | 1         | 0           | 20           | 0           | 0          |
| \$600K to \$799,999        | 0            | 0           | 0         | 0           | 15           | 0           | 0          |
| \$800K to \$999,999        | 0            | 0           | 0         | 0           | 0            | 0           | 0          |
| \$1M to \$2,499,999        | 0            | 0           | 1         | 0           | 2            | 0           | 0          |
| \$2.5M to \$4,999,999      | 0            | 0           | 0         | 0           | 0            | 0           | 0          |
| \$5,000,000+               | 0            | 0           | 0         | 0           | 0            | 0           | 0          |
| Total                      | 0            | 0           | 18        | 13          | 50           | 2           | 0          |
| Avg Sold Price             | \$0          | \$0         | \$432,056 | \$187,352   | \$596,324    | \$195,000   | \$0        |
| Prev Year - Avg Sold Price | \$192,750    | \$0         | \$364,921 | \$186,364   | \$525,144    | \$184,980   | \$0        |
| Avg Sold % Change          | 0.00%        | 0.00%       | 18.40%    | 0.53%       | 13.55%       | 5.42%       | 0.00%      |
| Prev Year - # of Solds     | 2            | 0           | 14        | 11          | 63           | 5           | 0          |