

November 2017
Reston, VA

Sold Summary

	Nov 2017	Nov 2016	% Change
Sold Dollar Volume	\$40,466,377	\$39,585,464	2.23%
Avg Sold Price	\$465,131	\$455,005	2.23%
Median Sold Price	\$415,000	\$430,000	-3.49%
Units Sold	87	87	0.00%
Avg Days on Market	40	46	-13.04%
Avg List Price for Solds	\$474,697	\$461,789	2.80%
Avg SP to OLP Ratio	96.5%	96.3%	0.13%
Ratio of Avg SP to Avg OLP	95.9%	96.3%	-0.47%
Attached Avg Sold Price	\$417,667	\$405,978	2.88%
Detached Avg Sold Price	\$735,308	\$710,649	3.47%
Attached Units Sold	74	73	1.37%
Detached Units Sold	13	14	-7.14%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov 2017	Nov 2016	% Change
Active Listings	188	203	-7.39%
New Listings	72	91	-20.88%
New Under Contracts	27	18	50.00%
New Contingents	59	71	-16.90%
New Pendings	86	89	-3.37%
All Pendings	93	118	-21.19%

Financing (Sold)

Assumption	0
Cash	9
Conventional	67
FHA	3
Other	4
Owner	1
VA	1

Days on Market (Sold)

0	0
1 to 10	19
11 to 20	19
21 to 30	13
31 to 60	15
61 to 90	6
91 to 120	7
121 to 180	6
181 to 360	0
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	1
\$150K to \$199,999	0	0	0	0	0	0	5
\$200K to \$299,999	0	2	0	1	0	0	9
\$300K to \$399,999	0	8	0	7	0	2	6
\$400K to \$499,999	0	2	3	13	0	1	2
\$500K to \$599,999	0	0	1	2	1	1	1
\$600K to \$799,999	0	1	1	4	4	1	1
\$800K to \$999,999	0	0	0	2	2	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	2
\$2.5M to \$4,999,999	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0
Total	0	13	5	29	8	5	27
Avg Sold Price	\$0	\$378,041	\$534,400	\$482,943	\$860,875	\$497,060	\$351,933
Prev Year - Avg Sold Price	\$169,589	\$326,065	\$764,500	\$433,145	\$750,045	\$492,442	\$355,813
Avg Sold % Change	0.00%	15.94%	-30.10%	11.50%	14.78%	0.94%	-1.09%
Prev Year - # of Solds	1	10	2	30	11	12	21

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	1	0
0	0	0
0	0	2
0	0	9
1	1	40
0	7	15
3	13	14
3	6	6
24	5	12
7	6	5
5	0	3
0	0	0
0	0	0
43	39	106