

# September 2016

Burke, VA

# **Sold Summary**

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	Sep 2016	Sep 2015	% Change		
Sold Dollar Volume	\$26,149,888	\$18,655,200	40.17%		
Avg Sold Price	\$466,962	\$433,842	7.63%		
Median Sold Price	\$419,700	\$404,000	3.89%		
Units Sold	56	43	30.23%		
Avg Days on Market	22	35	-37.14%		
Avg List Price for Solds	\$469,719	\$435,991	7.74%		
Avg SP to OLP Ratio	98.4%	97.9%	0.58%		
Ratio of Avg SP to Avg OLP	98.4%	97.8%	0.66%		
Attached Avg Sold Price	\$367,313	\$349,727	5.03%		
Detached Avg Sold Price	\$599,829	\$540,092	11.06%		
Attached Units Sold	32	24	33.33%		
Detached Units Sold	24	19	26.32%		

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

# **Inventory**

	Sep 2016	Sep 2015	% Change	
Active Listings	104	123	-15.45%	
New Listings	82	62	32.26%	
New Under Contracts	7	13	-46.15%	
New Contingents	36	38	-5.26%	
New Pendings	43	51	-15.69%	
All Pendings	62	60	3.33%	

#### Financing (Sold)

Assumption	0
Cash	3
Conventional	41
FHA	4
Other	3
Owner	0
VA	7

### Days on Market (Sold)

0	0
1 to 10	27
11 to 20	11
21 to 30	8
31 to 60	6
61 to 90	3
91 to 120	2
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

#### **Sold Detail Active Detail**

	Residential					Condo/Coop Active Listings			gs	
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	1
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	3
\$300K to \$399,999	0	0	0	19	0	1	4	0	30	9
\$400K to \$499,999	0	0	1	5	2	3	0	5	10	0
\$500K to \$599,999	0	0	0	0	10	0	0	11	1	0
\$600K to \$799,999	0	0	0	0	10	0	0	21	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	4	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	8	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	1	24	23	4	4	49	41	14
Avg Sold Price	\$0	\$0	\$460,000	\$369,271	\$605,908	\$402,375	\$320,500			
Prev Year - Avg Sold Price	\$0	\$275,000	\$420,667	\$386,038	\$562,484	\$414,333	\$265,279			

7.72%

16

-2.89%

3

20.82%



0.00%

0

0.00%

9.35%

3

-4.34%

13

Avg Sold % Change

Prev Year - # of Solds