## July 2016

22207, North Arlington, VA

## Sold Summary

|  | Jul 2016 | Jul 2015 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 50,787,915$ | $\$ 48,563,089$ | $4.58 \%$ |
| Avg Sold Price | $\$ 1,080,594$ | $\$ 952,217$ | $13.48 \%$ |
| Median Sold Price | $\$ 940,000$ | $\$ 869,900$ | $8.06 \%$ |
| Units Sold | 47 | 51 | $-7.84 \%$ |
| Avg Days on Market | 25 | 25 | $0.00 \%$ |
| Avg List Price for Solds | $\$ 1,092,197$ | $\$ 964,319$ | $13.26 \%$ |
| Avg SP to OLP Ratio | $98.3 \%$ | $97.5 \%$ | $0.82 \%$ |
| Ratio of Avg SP to Avg OLP | $98.1 \%$ | $97.5 \%$ | $0.59 \%$ |
| Attached Avg Sold Price | $\$ 523,000$ | $\$ 485,429$ | $7.74 \%$ |
| Detached Avg Sold Price | $\$ 1,146,974$ | $\$ 1,026,479$ | $11.74 \%$ |
| Attached Units Sold | 5 | 7 | $-28.57 \%$ |
| Detached Units Sold | 42 | 44 | $-4.55 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jul 2016 | Jul 2015 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 122 | 138 | $-11.59 \%$ |
| New Listings | 69 | 62 | $11.29 \%$ |
| New Under Contracts | 15 | 14 | $7.14 \%$ |
| New Contingents | 24 | 20 | $20.00 \%$ |
| New Pendings | 39 | 34 | $14.71 \%$ |
| All Pendings | 62 | 47 | $31.91 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 9 |
| Conventional | 36 |
| FHA | 0 |
| Other | 1 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :--- |
| 1 to 10 | 20 |
| 11 to 20 | 8 |
| 21 to 30 | 3 |
| 31 to 60 | 8 |
| 61 to 90 | 4 |
| 91 to 120 | 1 |
| 121 to 180 | 1 |
| 181 to 360 | 1 |
| 361 to 720 | 1 |
| $721+$ | 0 |

## Sold Detail



