

August 2014

20132 - Detached

Atoka Properties

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New Listings**32**↔ 0.0%
from Jul 2014:
32↑ 18.5%
from Aug 2013:
27

YTD	2014	2013	+/-
	344	277	24.2%

5-year Aug average: **31****New Pendings****24**↑ 41.2%
from Jul 2014:
17↑ 14.3%
from Aug 2013:
21

YTD	2014	2013	+/-
	194	207	-6.3%

5-year Aug average: **20****Closed Sales****24**↑ 4.3%
from Jul 2014:
23↓ -4.0%
from Aug 2013:
25

YTD	2014	2013	+/-
	152	164	-7.3%

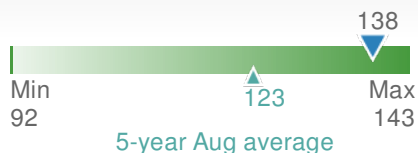
5-year Aug average: **21****Median Sold Price****\$517,500**↓ -1.4%
from Jul 2014:
\$525,000↑ 10.7%
from Aug 2013:
\$467,500

YTD	2014	2013	+/-
	\$498,250	\$466,150	6.9%

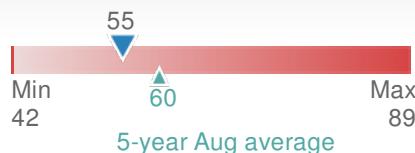
5-year Aug average: **\$482,079****Summary**

In 20132, the median sold price for Detached properties for August was \$517,500, representing a decrease of 1.4% compared to last month and an increase of 10.7% from Aug 2013. The average days on market for units sold in August was 55 days, 8% below the 5-year August average of 60 days. There was a 41.2% month over month increase in new contract activity with 24 New Pendings; a 6.3% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 30; and a 0.7% increase in supply to 138 active units.

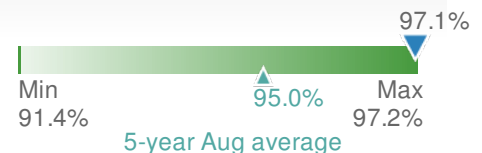
This activity resulted in a Contract Ratio of 0.22 pendings per active listing, down from 0.23 in July and a decrease from 0.32 in August 2013. The Contract Ratio is 21% lower than the 5-year August average of 0.28. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**138**

Jul 2014	Aug 2013
137	92

Avg DOM**55**

Jul 2014	Aug 2013	YTD
69	55	49

Avg Sold to OLP Ratio**97.1%**

Jul 2014	Aug 2013	YTD
94.9%	97.2%	95.8%